



## ETM Manufacturing Makes 3<sup>rd</sup> Consecutive Appearance on INC. Magazine's Annual Fast-Growing Companies List

### Formula for Customer-Focused, Quality-Driven, Locally Sourced Sheet Metal Fabrication Fuels Success

LITTLETON, Mass. (Aug. 20, 2013) – For the 3<sup>rd</sup> consecutive year, New England-based original equipment manufacturers' [OEMs] appetite for locally sourced custom-sheet metal fabrication and supply chain solutions, has fueled growth rates high enough to earn [ETM Manufacturing](#) a spot on the Inc. 500|5000 list.

Demand uncertainty, shortened cycles of innovation and financial pressure have been constant conditions during the economic recovery. The resulting fits-and-starts require OEMs in all markets to seek manufacturing partners who can quickly ramp production without any loss of quality or cost increases for expediting orders.

Meeting this need with [accelerated ramps to production](#), high quality and innovative solutions, ETM Manufacturing has grown year over year, in spite of the sluggish economy. Bold investments to increase [capacity](#) and expand capabilities have translated into new customers including [Antenna International](#), [A.I.R. Innovation Systems](#) and expanded opportunities with existing customers including [Panel Claw](#) and [HTP](#). The company's workforce has grown more than 150 percent as demand for its [sheet metal fabrication](#), [machining](#) and [assembly](#) solutions that combine high-quality and competitive costs continues to rise.

"We recognize that we have to offer a compelling alternative to lowest cost for our customers—meeting more strategic needs that simply can't be met overseas," said Rob Olney, ETM Manufacturing's president. "Our customers' trust in our ability to deliver the kind of value they need to fuel their own success is absolutely the reason we made the Inc. 500|5000 list again this year."

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About ETM Manufacturing

For more than 40 years, ETM Manufacturing has been providing custom, precision sheet metal and machined components to some of the best New England-based original equipment manufacturers in computing, energy, telecommunications, medical/lab, printing and other industrial equipment. ETM offers creative solutions to customer's complex supply chain issues, helping them save money and reducing time to market. For more information, please visit [www.etmmfg.com](http://www.etmmfg.com) or call (978) 486-9050.