



## ETM Manufacturing on INC. Magazine's Fast-Growing Companies List

### Partner-of-Choice to New England Manufacturers for Custom Sheet-Metal Fabrication Recognized for Entrepreneurial Success

**LITTLETON, Mass. (Aug. 21, 2012)** – Betting on New England-based original equipment manufacturers' [OEMs] need for a local source of custom-sheet metal fabrication has earned [ETM Manufacturing](#) a spot the 2012 Inc. 500|5000 list. In its second consecutive appearance on the annual barometer of fast-growing entrepreneurial companies, ETM ranked #53 among manufacturing companies included on the list and #27 among companies in the Boston metro area.

In the 12 months since its debut on the prestigious list, ETM has experienced positive response from the region's industrial, consumer, energy and technology OEMs to its formula for delivering highly customized sheet-metal solutions. Major growth milestones in 2012 include:

- the opening of a state-of-art [facility](#) in Littleton, quadrupling available production capacity
- new services in [configure-to-order](#), [design](#) and [supply chain improvement](#)
- new customers in [distribution](#), [consumer products](#) and industrial automation
- adding a new customer service representative and tripling the [sales](#) force

Since 2007, ETM Manufacturing's revenue has grown nearly 200%, from \$1.7M to \$5.2M; the company's customer base has nearly doubled in the same time frame.

ETM Manufacturing provides [sheet metal fabrication](#), [machining](#) and [assembly](#) solutions to well-established companies like [EMC<sup>2</sup> Corporation](#) and innovative start-ups including [Panel Claw](#) and [A.I.R. Innovation Systems](#). Its approach to working closely with customers from design to product delivery ensures cost-effective continuous innovation and superior quality.

"Making the Inc. 500|5000 list this year reinforces the criticality of maintaining a singular focus on our customers," said Rob Olney, ETM Manufacturing's president. "Investing in solving their problems has fueled our growth – in spite of the challenging economy – and their trust in us makes the recognition all the sweeter."

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#### About ETM Manufacturing

For more than 40 years, ETM Manufacturing has been providing custom, precision sheet metal and machined components to some of the best New England-based original equipment manufacturers in computing, energy, telecommunications, medical/lab, printing and other industrial equipment. ETM offers creative solutions to customer's complex supply chain issues, helping them save money and reducing time to market. For more information, please visit [www.etmmfg.com](http://www.etmmfg.com) or call (978) 486-9050.