



ETM Manufacturing President Speaks at Northeast Shingo Conference

Defines the Keys to Ensuring Trust in Ensuring Lean Manufacturing Success

LITTLETON, Mass. (Sept. 18, 2012) – Rob Olney, president of [ETM Manufacturing](#), will give attendees to the premier regional conference for lean manufacturing a roadmap for building trust among partners -- an all-too often overlooked aspect of ensuring success in lean manufacturing environments. Olney was tapped to present at this year's [NE Shingo Conference](#) in response to attendees' feedback that they value most hearing from practitioners who can offer lessons learned based on first-hand experience with lean manufacturing practices.

Olney, a rising disciple in the lean manufacturing discipline will share with attendees the challenges and solutions he's found that overcome [cultural](#) and institutional barriers to securing tangible benefits from lean disciplines. Since 2007, Olney and his team have

- systematically identified operations and processes to improve with lean best practices
- secured grants to fund the implementation of lean processes
- measured results and developed best practices for rolling out the next implementation

The results are tangible. Recognized by the [2012 Inc. 500|5000](#), as the 53rd fastest-growing manufacturing company included on the list and the 27th fastest-growing among companies in the Boston metro area, ETM has carved out a unique niche in the market for custom, high-quality [sheet metal manufacturing](#). The company has quadrupled [operations](#) in New England, and successfully added new services as customer requirements expand.

In Q4 2012, Olney and his team will launch an initiative to extend lean strategies and processes expanded across the entire supply chain – engaging with a customer and suppliers to improve procurement, production and delivery as a single unit. His presentation at this year's will focus on overcoming a major obstacle in achieving measureable improvements with lean: distrust among partners.

Who: Rob Olney, president of ETM Manufacturing
What: "Overcoming Distrust in Lean Implementations"
When: Wed., Sept. 26, 2012, 3:20 p.m. ET
Where: NE Shingo Conference, DCU Center, Worcester, Mass.

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About ETM Manufacturing

For more than 40 years, ETM Manufacturing has been providing custom, precision sheet metal and machined components to some of the best New England-based original equipment manufacturers in computing, energy, telecommunications, medical/lab, printing and other industrial equipment. ETM offers creative solutions to customer's complex supply chain issues, helping them save money and reducing time to market. For more information, please visit www.etmmfg.com or call (978) 486-9050.