

ETM Manufacturing Expands Services and Capacity with State-of-Art Equipment

Lathe Machine Introduces Sophisticated Service for Turning and Milling At Local Sheet Metal Manufacturer

LITTLETON, Mass. (Aug. 5, 2013) — ETM Manufacturing, one of New England's [best sheet-metal manufacturers](#), today announced that it has brought on-line a [state-of-the-art lathe](#) to meet growing demand from New England OEMs for more complex and sophisticated metal fabrication. The company acquired the machine that can both turn and mill metal bar stock in a single machine this July and began producing [customer-defined products](#) immediately.

The CNC lathe expands the company's offerings to include turning services primarily for round bar stock. Replacing what might have been a two-step process with one seamless action reduces the risk of errors, speeds up production and lowers cost.

"Finding local partners to support our business has been a critical strategy for allowing us to focus on core competencies in product development," said Laurette Wilson of [Panel Claw](#), the award-winning solar array mounting company based in North Andover, Mass. "With the ETM Manufacturing team's demonstrated ability to produce at consistently high levels of quality, we've continuously been able to expand our work together, knowing that the work will be done well and cost-effectively."

The new equipment, a Haas ST-10 lathing machine with redesigned and [Y-axis](#) capabilities, offers customers:

- More accurate cutting and crisper tool indexing
- Secondary machining of turned parts
- Automated programming to simplify tool set up and limit tool breakage, ultimately reducing handling and maximizing production
- Multiple operations in just one setup to meet high capacity orders and guarantee accelerated speed to market

With a maximum turning capacity of 11.25" x 14", the machine is already running a 50,000-combination turned and milled order for Panel Claw that needed to be fulfilled quickly.

With a full portfolio of services and a customer-centric approach to delivery, ETM Manufacturing is well-positioned to provide regional OEMs the service they need, at much higher quality and competitive total landed cost over low-cost country sources such as China. A

one-stop shop for New England original equipment manufacturers (OEMs), ETM provides the one of the region's best sheet metal resources including [sheet metal fabrication](#), [sheet metal manufacturing](#), [sheet metal assembly](#), [sheet metal polishing and buffing](#).

In addition to its work with Panel Claw, ETM's customers include [EMC² Corporation](#), [American Innovation Research Corp.](#), and [Associated Environmental Systems](#), all designed to deliver cost-effective, high quality products.

"As New England OEMs continue to seek local contract manufacturing services for sheet-metal fabrication and assembly, we see many prospects for growth on the horizon," said Rob Olney, president of ETM Manufacturing. "It's up to us to keep our ears to the ground and make smart investments in equipment, skills and services to make the most of the opportunities.

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About ETM Manufacturing

For more than 40 years, ETM Manufacturing has been providing custom, precision sheet metal and machined components to some of the best New England-based original equipment manufacturers in computing, energy, telecommunications, medical/lab, printing and other industrial equipment. ETM offers creative solutions to customer's complex supply chain issues, helping them save money and reducing time to market. For more information, please visit www.etmmfg.com or call (978) 486-9050.